

Christian Student Fellowship Philanthropy Gift Officer

Have you ever considered a role in vocational ministry but you're not sure where you'd fit in? We've got a unique opportunity for you to join in kingdom work, helping to reach college students while utilizing your unique gifts. Christian Student Fellowship is seeking an outgoing individual for this full-time position to join our ministry director and philanthropy team in fundraising efforts for the ministry. The Philanthropy Gift Officer will work with the philanthropy team and is responsible for planning and implementing a process of cultivation and solicitation for individual gift prospects and the overall philanthropy program. No formal fundraising experience required!

Primary responsibilities and relationships with other people in the institution are outlined below. **This position includes a full-time salary and benefits package.**

Duties and Responsibilities:

- 1** Work with existing philanthropy team members to set goals and develop a written annual plan for the cultivation and solicitation of gifts. Progress on this plan will be overseen by and reported to the ministry director.
- 2** Be responsible for the construction of a prospect portfolio. This includes mining CSF's database to identify new giving prospects, as well as uncovering new potential donors outside of the current CSF donor network.
- 3** Utilize basic research tools to help confirm key points of consideration in developing relationships with current and prospective donors. Such research items include assessing potential financial capability, special interests of the donor, past history and current connections with CSF, affinity for the University of Kentucky, relational network of the donor, financial contributions to other causes, etc.
- 4** Carry out personal assignments to identify, cultivate and solicit specific campaign gift prospects, working with other staff, the director, and CSF board members to accomplish goals.
- 5** Develop and carry out appropriate recognition, involvement and stewardship of donors.

Preferred Personality Traits:

- Personal commitment to the value of the CSF mission
- Enjoy cultivating relationships
- Highly motivated
- Self starter
- Determined
- Attitude of flexibility

For more information or to submit a resume for consideration please reach out to our director of philanthropy.

Brendan Westerfield

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 **270.256.8017**



CHRISTIAN STUDENT FELLOWSHIP
www.ukcsf.org

Christian Student Fellowship (CSF) is a non-profit campus ministry settled in the middle of the University of Kentucky campus. We've been serving students at UK since 1958 and over the years has become one of the leading college ministries in the country. We host hundreds of students at our events each week, have nearly 500 students as a part of weekly small group Bible studies, serve 25,000+ free meals to students over the course of the year, and see dozens of students baptized and dedicate their lives to Christ each year. CSF is wholly committed to reaching UK's campus with the Gospel in a time it's so desperately needed.

Because we are a non profit organization, we rely on the generosity of donors to support our mission work. Our Philanthropy Team works to build friendships with donors off campus, so that we can continue to build friendships with students on campus. There are several key ministry efforts our Philanthropy team works to fundraise for:

- **General Fund** - Our day-to-day ministry work has become increasingly robust as we host events for students on a near daily basis throughout the school year. We throw parties, serve meals, host small groups, plan retreats, and much more. Our annual budget now exceeds \$1 million dollars each year and continues to grow as our ministry efforts continue to expand.
- **Building Campaign** - Over the last 8 years we have raised \$15 Million towards an \$18.6 Million Dollar campaign for a new ministry space. The campaign includes two new buildings (new CSF building currently under construction and the recently completed Lewis House) totalling nearly 50,000 sq. ft. of space dedicated to reaching students. The new CSF Building will feature a large worship space, industrial kitchen, gymnasium, small group spaces and more.
- **Lewis House Initiative** - A portion of the building campaign was dedicated to constructing a new space to launch a new wing of our ministry called Lewis House. At Lewis House, we focus on thoughtful Christian engagement with both students and community members by hosting monthly lectures, mentoring students through a scholars program, and offering accredited college courses for students to use towards their degree.

Each of these areas of our ministry requires a strong fundraising effort. We are working towards finishing our building campaign, strengthening our annual budget, and jumpstarting the new Lewis House wing of our ministry, all of which require substantial funds. CSF is looking for an individual to be a part of our philanthropy team who is passionate about our mission and can assist in one or more of these key fundraising efforts as we continue to impact students at the University of Kentucky.

If you are interested in learning more about CSF, Lewis House and how you might be a part of our staff team please see the attached job description and reach out to me with any questions.

Brian Marshall, Lead Campus Pastor
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